



United States
Department of
Agriculture

National Institute
of Food
and Agriculture

Strategic Investments to Ensure Long-Term Success of Veteran-Owned and Advanced Beginning Farms

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Cornell University Small Farms Program
Beginning Farmer and Rancher Development
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Project Audience

- Who are we aiming to help?
 - Where are they: **New York State**
 - Who are they:
 - **Veterans currently or interested in farming**
 - **Beginning farmers with 3-9 years experience**
 - Type of farming/ranching/forest management: **all types**
 - Stage of farming: **from exploring to 9 years of experience**



Key Approaches

- Aim 1.1: Create a statewide service provider network for organizations to support agriculture training for veterans
- Aim 1.2: Demonstrate multiple education strategies to engage Veterans interested in farming
 - Intensive 5-day Armed to Farm training program
 - Regional farmer-to-farmer learning groups for vets
 - On the Job Training



Key Approaches

- Aim 2.1: Utilize “New Farm Profit teams” to improve entrepreneurship, business training and planning
- Aim 2.2: Create advanced enterprise online courses to support farm diversification and risk management
- Aim 2.3: Design Intensive Training Programs focused on scaling up equipment and wholesale market readiness



Overall Target Outcome

By the end of this project, we will have helped:

- **40 Traditional Veteran and/or Agriculture service** providers increase the skills and knowledge they need to support veterans in farming.
- **50 Veterans** increase farming knowledge or improve current farm businesses.
- **30 Advanced Beginning farms** hosting New Farm Profit Teams report 20% improvement to farm profitability or success as defined by the farm.
- **250 farmers** report learning new information to diversify current production or reduce farm risks as a result of participating in new online courses created by this project.



Expertise and Skills to Share

- Online education of beginning farmers
- Professional development of Ag and other service providers
- Organizing Farmer Summits to prioritize actions



What do we hope to learn from other projects?

- Best practices to engage the VA and other traditional veteran service providers
- Successful strategies to encourage veteran participation in programs
- Models for new farmer leadership development
- Evaluation strategies that are not cumbersome to farmers



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Keep in touch!

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