# BUSINESS DEVELOPMENT WITH NATIVE AMERICAN BEGINNING FARMERS AND RANCHERS IN ARIZONA



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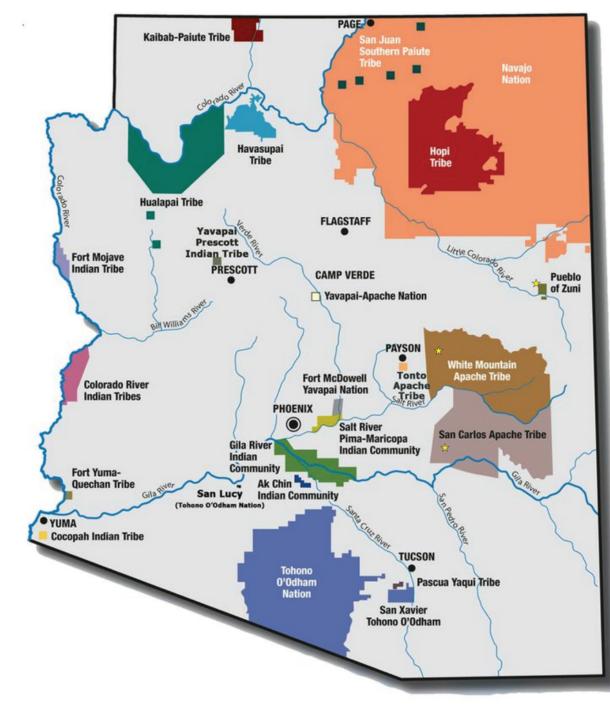
## Objectives:

- Improve management of Native ranching operations, and
- Build capacity of Native agribusinesses to allow for expansion and growth
- Enhance business network of Native farmers and ranchers
- Support and increase Native agribusiness entrepreneurship



Residents of these three rural Native communities experience poverty disproportionate to the rest of the United States, highlighting the opportunity to directly affect the lives of Native individuals and families through Native ranching operations.

	United States	Fort Apache Reservation	Navajo Reservation	San Carlos Apache Res.
Below The Poverty Level	15.6%	46.4%	42.1%	49.0%
Per Capita Income	\$28,555	\$9,341	\$10,873	\$9,418



First Nations is partnering with Native-led livestock associations in the San Carlos Apache, Fort Apache (White Mountain), and Navajo reservation communities

### **Overall Goals**

- Eliminate Native food insecurity
- Build the health of Native communities
- Increase Native entrepreneurship
- Economic development in Native communities



## Our Approach

 Partner with Native-led livestock associations in three Arizona Native American communities.

#### With our partners:

- Organize a 3-day Train-the-Trainer Conference based on the *Business of Indian Agriculture* curriculum; support subsequent peer-led community trainings
- Host ongoing, intensive agribusiness plan writing workshops in each community
- Provide technical assistance to develop individual agribusiness plans
- BFR's from each community attend the 2017
   Native Food Sovereignty Summit in Green Bay,
   Wisconsin

